



**FINTECH ALLIANCE PH**  
**MEMBERSHIP COMMITTEE MEMO 01-20**  
**JULY 10, 2020**

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## MEMBERSHIP COMMITTEE MEMO 01-20

Good day Fintech Alliance Members!

On behalf of the Fintech Alliance Membership Committee, we hope you, your family, and employees, are all well during this time.

We are writing to announce the approval of the Board of Trustees on the new membership fee structure for Fintech Alliance members.

Last June 15, 2020, the Board of Trustees have met and approved below changes:

1. **There will be 5 key categories for membership:**
  - a. Regular Member
  - b. Allied Member
  - c. Honorary Member
  - d. Founding Member
  - e. Partner Organizations and/or Network

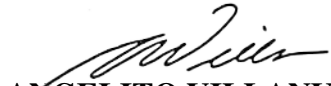
The rights and obligations of each type of member is summarized in the table attached herewith as Annex

2. **For purposes of determining whether a member is a “Founding Member”, the Grandfather Rule, as identified by existing jurisprudence and by the Securities and Exchange Commission, shall be applied. This means that despite their qualification to the new membership procedure, they will be considered as a Founding Member.**

The new structure have been approved by all the Trustees present during a meeting. This will take immediate effect upon the issuance of this memo to all members.

With the new structure, we are confident that we can sustain the organization’s goals and mission to be a catalyst for inclusive and sustainable development through responsible fintech innovations.

Thank you and warmest regards.



**ANGELITO VILLANUEVA**  
Chairman  
Fintech Alliance Philippines



**GRISELDA SANTOS**  
Executive Director



**MAGELLAN FETALINO**  
Chairman of Membership Committee

ANNEX 1

Class of Membership	Description	Voting Rights	Rights	Fees
<p><b>Regular Member</b></p>	<p>A juridical entity that (i) is validly and legally organized in the laws of the jurisdiction where it is organized, and (ii) can demonstrate that it is engaged in the business of a fintech.</p> <p>The determination of whether the entity is engaged in the business of a fintech shall be made based on the sole and reasonable discretion of the Board of Trustees or the designated membership committee. This shall be based on documents and information submitted by the applicant.</p> <p>The applicant must comply with the following:</p> <ul style="list-style-type: none"> <li>• Completion of the Alliance’s standard documentation and information disclosure requirements, as may be issued by the Secretariat from time to time.</li> </ul>	<p>X10 voting power (this is to ensure that Fintechs will continue to dominate the Alliance despite the entry of Allied Industry members)</p>	<p>Right to vote in all matters during membership meetings; right to appoint a representative to represent the member in all membership meetings</p>	<p>PhP100,000.00 one-time membership application fee.</p> <p>PhP50,000.00 annual fee</p>

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	<ul style="list-style-type: none"> <li>• Minimum Paid Up Capital should be PHP10,000,000 PHP</li> <li>• The business of the applicant should mainly be deposits, or the facilitation or transfer of value and assets (whether cash, e-money, cryptocurrency, receivables, securities, and other analogous representations of value).</li> <li>• The member should serve Philippine customers or the Philippine market</li> <li>• May be local or foreign owned.</li> </ul>			
<b>Regular Member Representative</b>	Natural person appointed as the representative of the Regular Member	No voting rights	Appointed as the representative of the Regular Member; Membership will automatically terminate upon revocation of his status as a representative by his or her principal regular member;	-

Class of Membership	Description	Voting Rights	Rights	Fees
			May run as a member of the board of trustees (if so instructed by the principal).	
<b>Allied Member</b>	<p>A natural or juridical entity, that is (i) validly and legally organized pursuant to the laws of the jurisdiction where it is organized; and (ii) can demonstrate that its participation in the Alliance may provide value to the Alliance.</p> <p>The determination of whether the entity’s participation in the Alliance is valuable shall be made based on the sole and reasonable discretion of the Board of Trustees or the designated membership committee. This shall be based on documents and information submitted by the applicant.</p> <p>The applicant must comply with the following:</p> <p>Completion of the Alliance’s standard documentation and information disclosure requirements, as may be issued by the Secretariat from time to time.</p>	1 vote	Right to vote in all matters during membership meetings; right to appoint a representative to represent the member in all membership meetings	<p>PhP100,000.00 one-time membership application fee.</p> <p>PhP50,000.00 annual fee</p>

<b>Class of Membership</b>	<b>Description</b>	<b>Voting Rights</b>	<b>Rights</b>	<b>Fees</b>
<b>Allied Member Representative</b>	Natural person appointed as the representative of the Allied Member	No voting rights	Appointed as the representative of the Regular Member; Membership will automatically terminate upon revocation of his status as a representative by his or her principal regular member;  May run as a member of the board of trustees (if so instructed by the principal).	-
<b>Honorary Member</b>	This shall refer to natural or juridical persons identified by the Board of Trustees to be qualified to be granted honorary membership status.  Honorary members shall be identified based on their significant contributions to the Alliance or the field of Fintech.	No voting rights	Right to appoint a representative to represent the member in all membership meetings.	No fees
<b>Founding Member</b>	This shall be the existing members of the Alliance as of 15 June 2020. The founding members shall be classified either as a Regular or Allied Member and shall have the rights accorded to each class of member.	-	In addition to the rights granted to Regular and Allied Members, as may be applicable, Founding Members shall have the additional right to be identified as a Founding Member of the Alliance.	Applicable fees for Regular and Allied Members shall apply.
<b>Partner Organizations and/or Networks</b>	This shall refer to entities such as Government offices, agencies, development organizations like the UN, IFC,	No voting rights	Right to appoint a representative to represent the member in all membership meetings.	No fees.

Class of Membership	Description	Voting Rights	Rights	Fees
	ADB and other Fintech organizations, non-government organizations, and other industry organizations, which are identified by the Board of Trustees for purpose of granting membership status as a “Partner Organization or Partner Network”			